

Message Text

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ACTION COME-00

INFO OCT-01 EUR-25 EA-11 ISO-00 EB-11 XMB-07 TRSE-00 DRC-01

RSC-01 INT-08 /065 W

----- 105378

R 020805Z JUL 74

FM AMEMBASSY STOCKHOLM

TO SECSTATE WASHDC 2312

INFO RUESPNQ/AMEMBASSY COPENHAGEN 2678

AMEMBASSY HELSINKI

AMEMBASSY OSLO

AMEMBASSY TOKYO

UNCLAS STOCKHOLM 2825

FOR COMMERCE AND EXIMBANK

E.O. 11652: N/A

TAGS: EIND BEXP SW

SUBJ: TRADE OPPORTUNITY: NIPPON STEEL CORP NAMED PRINCIPAL
CONSULTANT FOR STEELWORKS 80 PROJECT

REF: STOCKHOLM 2309

1. MANAGING DIRECTOR JOHN-OLOF EDSTROM AND JAN HORNFEIT, PRODUCT MANAGER (PLANNING), HAVE CONFIRMED NEWSPAPER REPORTS THAT NIPPON STEEL CORPORATION HAS BEEN DESIGNATED TECHNICAL CONSULTANT FOR BASIC PLANNING OF BIG EXPANSION OF NORRBOTTENS JARNVERK AB (NJA), STEEL PLANT IN LULEA, SWEDEN. EDSTROM SAID NIPPON WILL ADVISE PARTICULARLY ON CHOICE OF PROCESSES. THERE WILL BE NO JAPANESE INVESTMENT IN PLANT, AND, HORNFEIT CLAIMED, CONTRACTING AND INVITATIONS TO BID WILL HAVE "NO PARTICULAR" TIE-IN WITH NIPPON.

2. CONSTRUCTION OF PLANT WILL BEGIN IN 1975. EDSTROM AND HORNFEIT EMPHASIZED THEIR INTEREST IN OFFERS FROM AMERICAN FIRMS. SOME ARE ALREADY TALKING WITH NJA, INCLUDING US STEEL AND BECHTEL. NJA IS PRESENTLY
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LOOKING FOR ENGINEERING, GENERAL PLANNING, AND

ORGANIZATION SERVICES. IT IS NOT YET GIVING MUCH
CONSIDERATION TO HARDWARE AND WILL NOT BE READY TO SEND OUT
PURCHASE SPECIFICATIONS UNTIL NEXT YEAR.

3. COMPANIES SHOULD ADDRESS INQUIRES TO EDSTROM OR
HORNFEIT, NORRBOTTENS JARNVERK AB, S-951 00 LULEA 1,
SWEDEN.
STRAUSZ-HUPE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE OPPORTUNITY REPORTS, STEEL PLANTS, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 02 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STOCKH02825
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740175-0095
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740779/aaaacpyh.tel
Line Count: 69
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: STOCKHOLM 2309
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 27 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 JUN 2002 by thomasv0>; APPROVED <17 JAN 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY: NIPPON STEEL CORP NAMED PRINCIPAL CONSULTANT FOR STEELWORKS 80 PROJECT
TAGS: EIND, BEXP, SW
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005